



Mrs. Plarr moved, seconded by Mrs. Busse, to accept the Monthly Contract Adjustment Summary as of February 17, 2017 for the March 2016-17 billing.  
5 Ayes                      0 Nays                      2 Absent                      Motion Carried.

**CONTRACT  
ADJUSTMENTS**

Mrs. Plarr moved, seconded by Mrs. Busse, to approve the 2016-17 Budget Transfers/Decreases/ Increases for the period of February 3, 2017 to March 2, 2017.  
5 Ayes                      0 Nays                      2 Absent                      Motion Carried.

**BUDGET  
TRANSERS/  
INCREASES/  
DECREASES**

Mr. Cavan moved, second by Mrs. Plarr, to adopt the following resolutions for the 2016-17 school year.

**ALDEN CENTRAL SCHOOL DISTRICT**

WHEREAS, The Board of Cooperative Educational Services, First Supervisory District, Erie County, New York ("Board") finds it necessary to install additional support hardware under Common Set of Learning Objectives to meet the needs of the school district, and

**INSTALLMENT  
PURCHASE  
AGREEMENT –  
ALDEN  
CENTRAL  
SCHOOL  
DISTRICT**

WHEREAS, the Board has evaluated and reviewed the project expansion which will function at Alden Central School District and will enhance the project currently supported by the Erie 1 BOCES, and

WHEREAS, the above referenced evaluation has produced a decision that the additional support hardware and software meets all specifications, and

WHEREAS, the current outright purchase of the support hardware is not possible within the current fiscal budget; therefore

BE IT RESOLVED, that the Board authorizes the administration to enter into a Financial Agreement (IPA) for a three-year term for the additional support hardware in an amount not to exceed \$95,610.

**ARKPORT CENTRAL SCHOOL DISTRICT**

WHEREAS, The Board of Cooperative Educational Services, First Supervisory District, Erie County, New York ("Board") finds it necessary to install additional network printers under Common Set of Learning Objectives and Management Services to meet the needs of the school district, and

**INSTALLMENT  
PURCHASE  
AGREEMENT –  
ARKPORT  
CENTRAL  
SCHOOL  
DISTRICT**

WHEREAS, the Board has evaluated and reviewed the project expansion which will function at Arkport Central School District and will enhance the project currently supported by the Erie 1 BOCES, and

WHEREAS, the above referenced evaluation has produced a decision that the additional network printers meet all specifications, and

WHEREAS, the current outright purchase of the network printers is not possible within the current fiscal budget; therefore

BE IT RESOLVED, that the Board authorizes the administration to enter into a Financial Agreement (IPA) for a three-year term for the additional network printers in an amount not to exceed \$13,665.

**ORCHARD PARK CENTRAL SCHOOL DISTRICT**

WHEREAS, The Board of Cooperative Educational Services, First Supervisory District, Erie County, New York ("Board") finds it necessary to install additional support hardware under Management Services to meet the needs of the school district, and

WHEREAS, the Board has evaluated and reviewed the project expansion which will function at Orchard Park Central School District and will enhance the project currently supported by the Erie 1 BOCES, and

WHEREAS, the above referenced evaluation has produced a decision that the additional support hardware meet all specifications, and

WHEREAS, the current outright purchase of the support hardware is not possible within the current fiscal budget; therefore

BE IT RESOLVED, that the Board authorizes the administration to enter into a Financial Agreement (IPA) for a five-year term for the additional support hardware in an amount not to exceed \$367,586.

**SHERMAN CENTRAL SCHOOL DISTRICT**

WHEREAS, The Board of Cooperative Educational Services, First Supervisory District, Erie County, New York ("Board") finds it necessary to install additional network printers under Common Set of Learning Objectives to meet the needs of the school district, and

WHEREAS, the Board has evaluated and reviewed the project expansion which will function at Sherman Central School District and will enhance the project currently supported by the Erie 1 BOCES, and

WHEREAS, the above referenced evaluation has produced a decision that the additional network printers meet all specifications, and

WHEREAS, the current outright purchase of the network printers is not possible within the current fiscal budget; therefore

BE IT RESOLVED, that the Board authorizes the administration to enter into a Financial Agreement (IPA) for a three-year term for the additional network printers in an amount not to exceed \$4,619.

**WILLIAMSVILLE CENTRAL SCHOOL DISTRICT**

WHEREAS, The Board of Cooperative Educational Services, First Supervisory District, Erie County, New York ("Board") finds it necessary to install additional support hardware under Common Set of Learning Objectives to meet the needs of the school district, and

**INSTALLMENT  
PURCHASE  
AGREEMENT –  
ORCHARD  
PARK CENTRAL  
SCHOOL  
DISTRICT**

**INSTALLMENT  
PURCHASE  
AGREEMENT –  
SHERMAN  
CENTRAL  
SCHOOL  
DISTRICT**

**INSTALLMENT  
PURCHASE  
AGREEMENT –  
WILLIAMSVILLE  
CENTRAL  
SCHOOL**

WHEREAS, the Board has evaluated and reviewed the project expansion which will function at Williamsville Central School District and will enhance the project currently supported by the Erie 1 BOCES, and

WHEREAS, the above referenced evaluation has produced a decision that the additional support hardware and software meets all specifications, and

WHEREAS, the current outright purchase of the support hardware is not possible within the current fiscal budget; therefore

BE IT RESOLVED, that the Board authorizes the administration to enter into a Financial Agreement (IPA) for a five-year term for the additional support hardware in an amount not to exceed \$698,127.

**ADDENDUM: ORCHARD PARK CENTRAL SCHOOL DISTRICT**

WHEREAS, The Board of Cooperative Educational Services, First Supervisory District, Erie County, New York ("Board") finds it necessary to install additional network printers under Common Set of Learning Objectives to meet the needs of the school district, and

WHEREAS, the Board has evaluated and reviewed the project expansion which will function at Orchard Park Central School District and will enhance the project currently supported by the Erie 1 BOCES, and

WHEREAS, the above referenced evaluation has produced a decision that the additional network printers meet all specifications, and

WHEREAS, the current outright purchase of the network printers is not possible within the current fiscal budget; therefore

BE IT RESOLVED, that the Board authorizes the administration to enter into a Financial Agreement (IPA) for a five-year term for the additional network printers in an amount not to exceed \$247,221.

5 Ayes                      0 Nays                      2 Absent                      Motion Carried.

Mr. Cavan moved, seconded by Mrs.Plarr, to approve the bid actions/addendum per the recommendation of the Purchasing Manager.

**1. District Voice Service**

Recommend awarding as listed:

- Akron PRI**                      Retain incumbent vendor Verizon Annual Cost \$3,436.
- Akron POTS**                      No Award. Service will not be needed.
- Allegany-Limestone PRI**                      Retain incumbent vendor Windstream. Annual Cost \$2,341.
- Allegany-Limestone POTS**                      Retain incumbent vendor Windstream. Annual Cost \$648.

**DISTRICT**

**ADDENDUM:  
INSTALLMENT  
PURCHASE  
ORDER –  
ORCHARD  
PARK CENTRAL  
SCHOOL  
DISTRICT**

**BID AWARDS/  
ADDENDUM**

<b>Andover PRI</b>	Retain incumbent vendor Frontier. Annual Cost \$4,075.
<b>Andover POTS</b>	Retain incumbent vendor Frontier. Annual Cost \$1,084.
<b>Arkport PRI</b>	Retain incumbent vendor Verizon. Annual Cost \$3,394.
<b>Arkport POTS</b>	Retain incumbent vendor Verizon. Annual Cost \$378.
<b>Avoca PRI</b>	Retain incumbent vendor Verizon. Annual Cost \$4,984.
<b>Avoca POTS</b>	Retain incumbent vendor Verizon. Annual Cost \$378.
<b>Barker PRI/POTS</b>	No Award. Service will not be needed
<b>Bolivar-Richburg PRI</b>	Retain incumbent vendor Windstream. Annual Cost \$2,340.
<b>Bolivar-Richburg POTS</b>	Retain incumbent vendor Windstream. Annual Cost \$432.
<b>Bradford POTS</b>	Retain incumbent vendor Verizon. Annual Cost \$378.
<b>Canisteo-Greenwood PRI</b>	Retain incumbent vendor Verizon. Annual Cost \$4,325.
(Canisteo Location Only)	
<b>Canisteo-Greenwood POTS</b>	No Award. Service will not be needed
(Canisteo Location Only)	
<b>Canisteo-Greenwood POTS</b>	Retain incumbent vendor Frontier. Annual Cost \$661.
(Greenwood Location Only)	
<b>Chautauqua Lake PRI/POTS</b>	No Award. Service will not be needed
<b>Cheektowaga-Maryvale PRI</b>	Retain incumbent vendor Verizon. Annual Cost \$3,554.
<b>Cheektowaga-Maryvale POTS</b>	Retain incumbent vendor Verizon. Annual Cost \$1,133.
<b>Cheektowaga-Sloan PRI</b>	Retain incumbent vendor Windstream. Annual Cost \$2,340.
<b>Cheektowaga-Sloan POTS</b>	Retain incumbent vendor Windstream. Annual Cost \$1,944.
<b>Cuba-Rushford PRI</b>	Retain incumbent vendor Verizon. Annual Cost \$3,397.

<b>Cuba-Rushford POTS</b>	Retain incumbent vendor Verizon. Annual Cost \$944.
<b>Depew PRI</b>	Retain incumbent vendor Windstream. Annual Cost \$2,474.
<b>Depew POTS</b>	No Award. Service will not be needed.
<b>Frewsburg PRI</b>	Retain incumbent vendor Windstream. Annual Cost \$3,942.
<b>Frewsburg POTS</b>	No Award. Service will not be needed.
<b>Friendship PRI</b>	Retain incumbent vendor Verizon. Annual Cost \$3,354.
<b>Friendship POTS</b>	Retain incumbent vendor Verizon. Annual Cost \$378.
<b>Genesee Valley PRI</b>	Retain incumbent vendor Verizon. Annual Cost \$3,398.
<b>Genesee Valley POTS</b>	Retain incumbent vendor Verizon. Annual Cost \$567.
<b>Hammondsport PRI</b>	Retain incumbent vendor Frontier. Annual Cost \$4,225.
<b>Hammondsport POTS</b>	Retain incumbent vendor Frontier. Annual Cost \$991.
<b>Jasper-Troupsburg PRI</b>	No Award. Service will not be needed.
<b>Jasper-Troupsburg POTS</b>	Retain incumbent vendor Frontier. Annual Cost \$991.
<b>Medina PRI/POTS</b>	No Award. Service will not be needed.
<b>Olean PRI</b>	Retain incumbent vendor Windstream. Annual Cost \$2,350.
<b>Olean POTS-East View Only</b>	Retain incumbent vendor Windstream. Annual Cost \$432.
<b>Olean POTS-</b>	Retain incumbent vendor Spectrum. Annual Cost \$2,516.
<b>HS, MS, Washington West</b>	
<b>Panama PRI</b>	Retain incumbent vendor Windstream. Annual Cost \$2,340.
<b>Panama POTS</b>	Retain Current Vendor – Finger Lakes Tech. Annual Cost \$1,260.
<b>Pine Valley POTS</b>	Retain incumbent vendor Verizon. Annual Cost \$944.
<b>Pioneer PRI</b>	Retain incumbent vendor Verizon. Annual Cost

<b>Pioneer POTS</b>	\$4,415. Retain incumbent vendor Verizon. Annual Cost \$1,700.
<b>Randolph PRI</b> <b>Randolph POTS</b>	No Award. Service will not be needed. Retain incumbent vendor Windstream. Annual Cost \$1,113.
<b>Ripley PRI</b> <b>Ripley POTS</b>	Retain incumbent vendor FairPoint. Annual Cost \$3,877. Retain incumbent vendor FairPoint. Annual Cost \$544.
<b>Royalton-Hartland PRI/POTS</b>	No Award. Service will not be needed.
<b>Scio PRI</b> <b>Scio POTS</b>	Retain incumbent vendor Verizon. Annual Cost \$3,878. Retain incumbent vendor Verizon. Annual Cost \$567.
<b>Sherman PRI</b> <b>Sherman POTS</b>	Retain incumbent vendor FairPoint. Annual Cost \$6,165. Retain incumbent vendor FairPoint. Annual Cost \$725.
<b>Wellsville PRI</b> <b>Wellsville POTS</b>	Retain incumbent vendor Verizon. Annual Cost \$4,036. Retain incumbent vendor Verizon. Annual Cost \$567.
<b>West Valley PRI</b> <b>West Valley POTS</b>	Retain incumbent vendor Frontier. Annual Cost \$3,985 Retain incumbent vendor Frontier. Annual Cost \$991.

## 2. High Speed Telecommunications Service

Recommend awarding as listed:

**Bemus Point** No Award due to early termination fee with current provider.

## 3. High Speed Telecommunications Service

Recommend awarding as listed:

**Cattaraugus Little Valley Award to Spectrum \$102,600 1<sup>st</sup> 5 year total**  
**(1 Gigabit lit fiber)**  
 Contract will be 5 years with (3) optional 5 year renewals. \$224,100 20 year total

**4. High Speed Telecommunications**

Recommend awarding as listed:

**Charter School for Applied Technologies** No Award due to early termination fee with current provider.

**5. High Speed Telecommunications Service**

Recommend awarding as listed:

**Cheektowaga** Award to Lighttower \$79,200 1<sup>st</sup> 5 year total  
(1 Gigabit lit fiber)  
Contract will be 5 years with (3) optional 5 year renewals. \$316,800 20 year total

**6. High Speed Telecommunications Service**

Recommend awarding as listed:

**Cheektowaga-Maryvale** No Award due to early termination fee with current provider.

**7. High Speed Telecommunications**

Recommend awarding as listed:

No Award due to early termination fee with current provider.

**Eden**

**8. High Speed Telecommunications**

Recommend awarding as listed:

**Medina** No Award due to early termination fee with current provider.

**9. High Speed Telecommunications**

Recommend awarding as listed:

**Niagara-Wheatfield** Retain incumbent vendor Lighttower Networks. Annual Cost \$18,000.

**10. High Speed Telecommunications Service**

Recommend awarding as listed:

**Prattsburgh** Award to Empire \$54,000 1<sup>st</sup> 5 year total  
(10 Gigabit lit fiber)  
Contract will be 5 years with (3) optional 5 year renewals. \$189,000 20 year total

**11. High Speed Telecommunications Service**

Recommend awarding as listed:

**Royalton-Hartland** No Award. District does not want to pursue the service.

**12. High Speed Telecommunications Service**



Recommend awarded as listed:

**Southwestern** Award to Spectrum \$47,400 1<sup>st</sup> 5 year total  
 (1 Gigabit lit fiber)  
 Contract will be 5 years with (3) optional 5 year renewals. \$168,900 20 year total

**13. High Speed Telecommunications Service**

Recommend award as listed:

**Springville-Griffith** Award to Spectrum \$43,620 1<sup>st</sup> 5 year total  
 (1 Gigabit lit fiber)  
 Contract will be 5 years with (3) optional 5 year renewals. \$165,120 20 year total

**12. Basic Maintenance of Internal Connections**

Recommend awarding as listed:

**Aruba** No Award. Recommend purchasing this maintenance off of state contract.  
**Avaya** Award to Ronco Total Cost \$162,666  
 (Network Equipment Maintenance without resident engineer)  
**Fortinet/Meru** Award to Fronrunner Total Cost \$48,314  
 (Network Equipment Maintenance)  
 Only bid received.

**13. Internet Access Service**

Recommend awarding as listed:

355 Harlem Rd Location:

Bids were received from Cogent, Lighttower, and Spectrum. We recommend keeping our current provider Cogent as the lowest bidder. We will renew a 1 year contract for this site. Local Loop and Cross connect service charges are based on current billing. Other bids: Lighttower bid was \$107,400 and Spectrum was \$92,340.

<b>Total Internet Service to 355 Harlem Rd</b>	<b>\$66,000</b>
Cogent – 5,000 MB burstable ISP service, 1 year	\$33,000
Use Current Lighttower Local Loop	\$29,400
Use Current Cogent Cross Connect	\$3,600

55 Melroy Ave Location (VTC):

Bids were received from Level 3, Lighttower, and Spectrum. We recommend keeping our current provider Level 3 as the lowest bidder. We will renew a 1 year contract for this site. Other bids: Lighttower bid was \$45,600 and Spectrum was \$52,488.

<b>Total Internet Service to 55 Melroy Ave (VTC)</b>	<b>\$44,507.40</b>
Level 3 – 2,000 MB burstable ISP service, 1 year	
Includes Local Loop	

**14. District SIP Service**

Recommend awarding as listed:

**Alfred-Almond SIP Trunk/POTS** Retain incumbent vendor FLTG. Annual Cost \$2,779 per year

**Bradford SIP Trunk** Retain incumbent vendor FLTG. Annual Cost \$2,280 per year

**Fillmore SIP Trunk/POTS** Retain incumbent vendor FLTG. Annual Cost \$2,803 per year

**Hornell SIP Trunk** Retain incumbent vendor FLTG. Annual Cost \$2,280 per year

**Pine Valley SIP Trunk** Retain incumbent vendor FLTG. Annual Cost \$2,280 per year

### 15. Internal Connections

Recommend award as listed:

<b>APC</b>	<b>Award to Zones</b>	<b>\$44,023.59</b>
<b>Aruba</b>	<b>Award to AIS</b>	<b>\$463,574.70</b>
<b>Avaya</b>	<b>Award to AIS</b>	<b>\$1,093,062.46</b>
<b>Cisco</b>	<b>Award to Annese</b>	<b>\$1,834,081.72</b>

#### Note for all groups:

The evaluations for all groups were done with the following 3 criteria and weights:

- |                                  |     |
|----------------------------------|-----|
| 1) Price of eligible service     | 60% |
| 2) Prior experience with product | 30% |
| 3) Bid all items in group        | 10% |

#### Note on Bid for APC Equipment

Bids were received from AIS, Annese, FLTG, Meridian, SMP, and Zones. The overall highest weighted score was Zones. Zones was also the lowest price.

#### Note on Bid for Aruba Equipment

Bids were received from Advance2000, AIS, FLTG, Frontrunner, Meridian, and SMP. The overall highest weighted score was AIS. AIS was also the lowest price.

#### Note on Bid for Avaya Equipment

Bids were received from AIS, FLTG, Meridian, Ronco, SMP, and Zones. The overall highest weighted score was AIS.

#### Note on Bid for Cisco Equipment

Bids were received from Annese, FLTG, Ronco and SMP. The overall highest weighted score was Annese.

**CONTRACT RENEWAL**

**Landscaping & Grass Mowing**

This bid was awarded to Kashino Enterprises by approval of the Board of Education on April 13, 2016. The initial contract term was awarded for services between April 2016 – October 2016 at the total amount of \$17,650. The bid award contained an option subject to Board approval to renew the bid for the term of April 2017 – October 2017 at a 4.2% price increase, under the terms & conditions upon mutual agreement of all parties. Kashino Enterprises has agreed to renewal. Recommend renewing contract for April 2017 – October 2017 at a total cost of \$18,391.30.

**ADDENDUM:**

**RFQ AWARD RECOMMENDATION**

Bagelovers brand bagels were awarded for the 16-17 school year on June 8, 2016, to Will Foods. Will Foods announced on February 24, 2017 that they will be closing. On March 6, 2017 an RFQ was requested. Responses were received from 2 vendors. Recommend awarding the RFQ to Latina Boulevard Foods/Maple Leaf Foods. Total cost based on district participation.

**BID AWARD RECOMMENDATION**

Network Security Refresh bid award – Bids for Network Security Refresh were opened on March 3, 2017 at the Education Campus. Bids were received from 1 responsible vendor, another bid was received, however, did not meet specifications and therefore rejected. Recommend awarding as listed:

Netanium, Inc.	\$2,794,197.29		
5 Ayes	0 Nays	2 Absent	Motion Carried.

Mr. Carr moved, seconded by Mrs. Plarr, to approve the 1 year lease for the NY44 Health Benefit Plan Trust for \$23,681.40 for 1,740 square feet at a rate of \$13.61/sq. ft. Monthly payments will be \$1,973.45 for 12 months, commencing on July 1, 2017 and ending June 30, 2018.

5 Ayes	0 Nays	2 Absent	Motion Carried.
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Mrs. Plarr moved, seconded by Mr. Carr, to approve the personnel actions/addendum per the recommendation of the District Superintendent/CEO. (Attachment D2)

5 Ayes	0 Nays	2 Absent	Motion Carried.
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Mr. Cavan moved, seconded by Mrs. Plarr, to approve the Incidental Employment Agreements and Special Project Contracts per the recommendation of the District Superintendent/CEO.

5 Ayes	0 Nays	2 Absent	Motion Carried.
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**NY44 TRUST  
LEASE  
AGREEMENT**

**PERSONNEL  
ACTIONS/  
ADDENDUM**

**INCIDENTAL  
EMPLOYMENT  
AGREEMENTS  
AND SPECIAL  
CONTRACTS**

The quarterly report of Trends and Accomplishments was shared with the Board of Education members.

Mr. Carr moved, seconded by Mrs. Busse, to approve the 2017-18 BOE Meeting schedule.

5 Ayes                                      0 Nays                                      2 Absent                                      Motion Carried.

Mrs. Busse moved, seconded by Mrs. Plarr, that the Board enter into Executive Session for the purpose of discussing the status of collective negotiations with AFSCME Local 2341 and Erie 1 BOCES Management Association at 4:40 p.m.

5 Ayes                                      0 Nays                                      2 Absent                                      Motion Carried.

Mr. Carr moved, seconded by Mrs. Plarr, to return to regular session at 5:15 p.m.

5 Ayes                                      0 Nays                                      2 Absent                                      Motion Carried.

Mrs. Plarr moved, seconded by Mrs. Busse, that the meeting adjourned at 5:16 p.m.

5 Ayes                                      0 Nays                                      2 Absent                                      Motion Carried.

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Denise Polanski  
District Clerk

## **SUMMARY OF ACTIVITY**

### **2017-18 BOE MEETING SCHEDULE**

### **EXECUTIVE SESSION**

### **REGULAR SESSION**

### **ADJOURNMENT**





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